

## Chicago Creative Investors Association

Bringing You the Most Brilliant  
Minds and Ideas in Real Estate  
for over 25 years!

(630) 858-4663  
CCIA@CCIA-info.com  
www.ccia-info.com

# REO's and Lease Options

By Andy Heller

**Saturday, March 3<sup>rd</sup>, 2012 8:30am-5:00pm**

(Early bird bonus deadline: February 24<sup>th</sup>)

860 W. Irving Park Blvd., Itasca, IL 60143-2094

**Only \$25 per person!**

This workshop will cover the three pillars of real estate investing -- "Buy Low – Rent Smart – Sell High". With a sound real estate strategy for our current market, Andy Heller will help you learn to take advantage of REO's and give you strategies for developing your cash flow. Andy and his partner Scott Frank have approx. 40 years of combined Real Estate investing experience. They've bought, rented and sold approx. 100 properties. Fortune Magazine – dedicated to teaching people how to make money – recommended Andy's "Buy Low, Rent Smart, Sell High" strategy as one of the top 5 strategies for building wealth!

On Saturday Andy will cover:

- Why especially TODAY an investor can make enormous profits buying Bank-Owned Foreclosures
- Learn about the untapped fortunes with bank-owned real estate and why they offer investors of all means unlimited deals!
- Learn why bank-owned properties may be the best source for investors who have limited cash or credit
- Learn how to identify the right type of property for your preferred investment model
- Learn how to negotiate to a successful purchase
- Learn how to calculate the EXACT price you need to buy properties at in order to maximize your profits
- Learn what types of properties can you buy from banks
- Learn about Lease/Purchasing
- Learn how to select the best tenants, and why a MOTIVATED tenant is the key to landlording fortunes
- Learn how the "typical" lease options minimize, not maximize, an investor's profits
- Learn how to sell for top dollar WITHOUT paying real estate commissions
- Learn how to quickly get your property under contract

## Register for Andy Heller's All-Day Workshop – Saturday, March 3<sup>rd</sup>, 2012

**Early Registration (on or before 2/24/12)** Sign up early and receive Andy's book "Buy Low, Rent Smart" (a \$18.95 value!)

**CCIA Member Benefit:** Members registered by 2/24/12 will also receive Andy's CD "10 Ways to Buy Low" (a \$29.95 value!)

CCIA Phone: (630) 858-4663 ☐ Fax: (630) 858-4357 ☐ Mail to: CCIA – P.O. Box 495 – Glen Ellyn, IL 60138

Location: Holiday Inn Itasca, 860 W. Irving Park Blvd., Itasca, IL 60143-2094

Full payment must be enclosed. Working Lunch is included!

### REGISTRATION #1)

Name: \_\_\_\_\_ Member \_\_\_\_\_ Non-Member \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

### REGISTRATION #2)

Name: \_\_\_\_\_ Member \_\_\_\_\_ Non-Member \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Join CCIA to get your Free CD Bonus: (\$99/1-yr, \$149/2-yr)

\$ \_\_\_\_\_

Registration: \_\_\_\_\_ people x \$25/per person

\$ \_\_\_\_\_

Total Enclosed \$ \_\_\_\_\_

Payment: Cash, Check or Money Order payable to: CCIA

Credit Card: Visa / MC / Discover

I authorize **C3I Properties** to charge my credit card: \$ \_\_\_\_\_

Credit Card number \_\_\_\_\_ Expiration: \_\_\_\_\_ / \_\_\_\_\_

Signature \_\_\_\_\_

(Credit Card Charges will appear as: "C3I Properties")