

John Hyre
" Learn how to Legally & Ethically Hammer The IRS"

Taxes are probably your #1 expense. I'd like to help you change that. As a tax attorney, accountant and real estate investor, I'm well equipped to do just that. At the CCIA meeting on Sunday, May 15th, I will cover the basics of how to legally and ethically lower your taxes. I will speak for approximately 1.5 hours on how I do it for my clients – ALL of whom are real estate investors. The speech will be full of substance, not sales hype. You will learn what the IRS is good at, what it's not good at, and how to take advantage of both situations. You will learn how to squeeze the most out of depreciation, which entities are best for you and how to get the deductions you deserve. You will learn about IRS penalties – and how to avoid them. I will also teach you how to prepare for an audit and why it's not something to be afraid of.

With your indulgence, I will take just 10 minutes of the presentation to tell you why my course, The Real Estate Investors KISS Guide to Bookkeeping will save you far more than its cost. That's it. Ten minutes of crass marketing and ninety minutes of dead-on substance. You can't help but make money by showing up!

Bio: Real Estate Tax Consultant -- John Hyre

My name is John Hyre. I am an attorney, accountant and real estate investor. All of my clients are real estate investors. Prior to venturing out on my own, I worked for two of the Big Five accounting firms and for several Fortune 500 companies. I saved my clients millions of dollars in taxes annually. But working for the man got old- so now I'm here to save RE investors big bucks...and invest my earnings in more RE of my own.

My advice and research are thoroughly focused on real estate. I've heard most of the questions and researched most of the answers....and constantly work to stay on top of RE tax issues. That means that I can normally answer your questions quickly, aggressively and ethically. Few generalists can compete with a focused specialist. Would you go to the family doctor for heart surgery? Of course not! So why use a jack of all trades (master of none) for your real estate business?

I have a JD. So, unlike many accountants, I actually read the law, not just someone else's opinion of the law. I interpret that law aggressively whenever ethically possible. I LIKE gray law, unlike many accountants who just want a black and white box to fill in. I respect the IRS' power, but do not fear it.

I am also an accountant. So unlike many attorneys, my understanding of numbers goes beyond entering the fees on your billing invoice. I understand proper bookkeeping - without which, the most expensive tax planning is absolutely worthless. I also understand (and perform) tax compliance- and give tax planning advice that reflects compliance ins and outs.

I invest in real estate. I DO deal with tenants, buyers, contractors (ugh!), suppliers, title companies and other investors, to name a few. I needn't bill you to learn OUR business. My clients and I sometimes "talk shop" and learn more

than just taxes from each other. In short, I have "a dog in the fight".

My firm provides tax services, including bookkeeping, return preparation and planning advice to real estate investors in all 50 states.